

# CURRICULUM VITAE

## LUCA GIANNUZZI SAVELLI, MA, FRGS, PCIfA

Date of birth: 1<sup>st</sup> August 1979, Rome. British and Italian Nationality.

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### PERSONAL PROFILE

Luca is a tri-lingual post-graduate who has had a broad career in the property sector in the US, UK and Italy. He recently decided to enrich and broaden his career by returning to further postgraduate study, and to follow his passions in heritage and archaeology, a sector he has now entered.

Extremely well connected, with excellent people skills and an innate ability to network, Luca is a resourceful person with a wide field of experience and a wide range of skills. In addition, Luca has accumulated much experience in administration, strategic planning and sales running his family business since 2006. Luca hopes to be able to apply all his skills and knowledge in the field of heritage and archaeology.

### CAREER, PROFESSIONAL AND ACADEMIC RESPONSIBILITIES

**May 2019 – Present: recently elected *Consigliere della Cultura* (Councillor for Culture with a 5-year mandate to the culture department of the local government of Civitella Paganico.**

- Election campaigning in April/May 2019, including speech making, canvassing and thematic political debates with the public and opposition;
- Council meetings, discussing and voting on all matters of local government, from waste or urban projects: strategizing cultural events for the next 5 years;
- Particular focus on local culture, including archaeology, history, classical music and other events. For example, the curation of a 3-month archaeological exhibition in Paganico for the public.

**January 2017 – Present: IMPERO Project: Monteverdi Field School (*Project Manager and Field Archaeologist*). In collaboration with: University at Buffalo, the Soprintendenza Archeologia, Belle Arti e Paesaggio, Michigan State University and the Cooper Union for Advancement of the Science and Arts of New York.**

- Yearly archaeological project combining research project with a field school;
- *Project managing* bringing the overall project together: this includes fund raising, inviting paying students and local volunteers to study and all the logistics around their stay for the field school; organising the research

aspect with the professional services of other experts, including: field archaeologists, ceramicists, numismatic experts, small-finds specialists, geo-radar, LIDAR, digital archaeologists, anthropologists, etc. Also acting as the community interface, bringing in local political and touristic interest into the project with open days and school trips;

- *Field-Work*: Site appraisal and planning; stratigraphical excavation, context and small finds recording, data collection, photographing and drawing of finds, section and site drawings, site surveys and post-excavation log book with hypotheses.
- *Field-School*: teaching students the full range of archaeological fieldwork, for which they can receive 6 credits (Americans only). Cultural tours and other non-curricular activities.

#### **November 2015 – September 2016: Global Heritage Fund, UK (*Freelance*)**

- Selecting and consulting on archaeological sites that require urgent conservation, around the globe;
- Running fundraising events in the UK to raise capital for projects;
- Consulting on how conserved archaeological sites can become of economic, academic and social benefit to the local community, who are actively included on the projects: this is one of the core concepts at GHF.

#### **December 2011 - September 2013: Business Intelligence Consultant (*Freelance Consultant/Operative*)**

- Specialising in source intelligence mainly in investigative, fraud and asset tracing cases, in property and art related sectors. Contractors to date have included Kroll, Aegis, FTI Consulting, Bishop International, Paladin Associates GmbH (Munich) and Annibale Limited (Milan).
- Involved in investigative due diligence on companies and individuals in Western Europe and West Africa.
- Researched and completed Risk Analysis reports for UK investors.

#### **July 2007 to January 2011: Knight Frank, UK/Italy – *Senior Negotiator/Consultant***

- Established client relations (private individuals, investors and developers) often further developed through personal contacts. Properties advised on typically ranged from single units, large-scale developments, agricultural estates, hotels and other leisure and sporting venues (value Euros 2m to 45m).
- Input into regular marketing and advertising campaigns.
- Conducted market valuations.
- Carried out on-site viewings, conducted negotiations and oversaw tax and legal advice, and planning advice for historic buildings.
- Desktop research and preliminary briefings for Knight Frank wealth and other reports.

- Helped set up the Italian head office, labelled as a model start up for an international office and which came to dominate the high-end market in Tuscany (about 40% of the non-Italian market).

**March 2006 to June 2007: George Trollope, London —  
*Negotiator/Consultant***

- Involved in setting up the new Knightsbridge office selling high-end property to a UK and international clientele in a competitive market. Personally introduced properties at a time of great shortage of stock.
- Acted as a property consultant to investors and developers looking to expand their portfolios in London.

**October 2004 to August 2005: Quinlan Developments, NYC (Manhattan) –  
*Trainee***

- In the investment and development department (as principals), responsible for site analysis for future development projects, including detailed cost and income calculations, market research and zoning analysis.
- Involved with overseeing capital expenditures on current assets, in particular the significant structural renovation of a 5-storey rental building.
- Commercial leasing consultant. Assisted broker in retail leasing, including market analysis, site showings, soliciting offers, preliminary negotiations and assisting through contract phase until closing.

**2001 and 2002: Summer Internships at FPD Savills in Spain and London**

**EDUCATION**

- 2018 (June/July) Region of Tuscany course and exam for *Professional Agricultural Qualification*. Obtained professional title of *Imprenditore Agricolo Professionista*;
- 2015 May Elected as a Practitioner of the Chartered Institute for Archaeologists (with post initials PCIfA);
- 2014 – 2015 Institute of Archaeology, University College London, MA in Public Archaeology, including 15,000 word thesis on identity and archaeology, and the crisis in the Middle East – 2.1 (Merit);
- 2013 – 2014 Institute of Archaeology, University College London Post Graduate Diploma In Archaeology – 2.1 (Merit);
- 2003 – 2004 Kingston University, London MA European Real Estate, including 10,000 word thesis on Italian property regulation – Pass with Post Graduate Diploma;

- 1999 – 2003 University of Exeter  
BA Spanish and Italian – 2.1 (Merit);
- 1993 – 1998 Stowe School, Buckinghamshire

## **LANGUAGES**

English (mother tongue); Italian (bilingual); Spanish (fluent); French (intermediate).

## **PERSONAL INTERESTS AND ACHEIVEMENTS**

Qualified as a IAP (*Imprenditore Agricolo Professionista*), an examined state qualification as a *Professional Agricultural Expert* (2018); Elected as Practitioner of the *Chartered Institute for Archaeologists* (2015); as Fellow of the *Royal Geographical Society* (2009); and as Trustee of the *M. Kaijuka Foundation* (Uganda, 2008). My main interests include travelling, history, archaeology, skiing and polo (university captain).

References on request